



ILLINOIS INTERNATIONAL BUSINESS CALENDAR

March 8, 2010

The **Illinois International Business Calendar** is a collaborative effort among the International Trade Association of Greater Chicago (ITA/GC), the Office of Trade and Investment of the Illinois Department of Commerce and Economic Opportunity (DCEO), and the Illinois District Export Council (IDEC), on behalf of the U.S. Export Assistance Center Chicago (USEAC). The **Calendar** is also available on the ITA/GC's website: www.itagc.org.

Inclusion Policy: As a public service to the international business community, we publish a listing of **international business events** for which we receive **written** notification, preferably by e-mail (info@itagc.org) or fax (773/725-2294). Any organization may submit events that would be of interest to, **and are open to** the Illinois international business community. There is no charge. All calendar listings are subject to the editor's discretion. Inclusion of an event does not imply endorsement by any of the sponsoring organizations.

New events, and events with additional/revised information, are indicated in Green.

- Mar. 8 ***WHAT IS NEW IN GERMAN/U.S. TAX LEGISLATION AND CROSS BORDER TAX PLANNING?***
Interactive business seminar sponsored by Ernst & Young LLP in cooperation with the German American Chamber of Commerce of the Midwest. Speakers include **Dr. Ruprecht von Uckermann**, Senior Manager, Ernst & Young International Tax Services, Munich, and **Patrik Heidrich**, Senior Manager, Ernst & Young U.S. Tax Desk, Munich. 5:00 – 7:30 p.m., 233 South Wacker Drive, 10th Floor, Chicago. No charge; advance registration required. For information & registration, please see: www.gaccomm.org.
- Mar. 9 - ***COMPLYING WITH U.S. EXPORT CONTROLS***. Seminar sponsored by the: Bureau of Industry & 10 **SOLD OUT** U.S. Department of Commerce; U.S. Commercial Service Chicago; Illinois District BIS speakers will provide an in-depth examination of the Export Administration Regulations (EAR) and will cover the information exporters need to know to comply with U.S. export control requirements on commercial goods. They will focus on: what items and activities are subject to the EAR; steps to take to determine the export licensing requirements for your item; how to determine your export control classification number (ECCN); when you can export or re-export without applying for a license; export clearance procedures and record keeping requirements; Export Management Compliance Program (EMCP) concepts; and real life examples in applying this information. Presenters will conduct a number of “hands-on” exercises that will prepare you to apply the regulations to your own company’s export activities. 8:30 a.m. – 4:30 p.m., Embassy Suites Chicago – O’Hare, 5500 North River Road, Rosemont, IL. Fee: \$450. For information & registration, please see: www.buyusa.gov/midwest/315.html.
- Mar. 9 ***ENERGY EFFICIENCY & SUSTAINABILITY SOLUTIONS FOR THE AVIATION AND GROUND TRANSPORT INDUSTRIES: WHAT IT MEANS FOR THE BOTTOM LINE***. Luncheon program sponsored by the International Air Cargo Association of Chicago. Presentation by **Cris Arens**, Founder, HarneTech LLC. 11:15 a.m., Holiday Inn, 1000 Busse Road, Elk Grove Village. Fee: \$20. For information & registration, please see: www.iacac.com/IACAC%20Luncheon.htm.

- Mar. 10 ***MBDA INTERNATIONAL DAY (PART #1): GLOBAL BUSINESS FORUM.*** Event sponsored by the Minority Business Development Agency, U.S. Department of Commerce. Speakers include: **Marideth Joy Sandler**, Executive Director, Generalized System of Preferences (GSP) Program, Office of the U.S. Trade Representative; **George Mui**, MBDA Chicago; **Julie Carducci**, U.S. Commercial Service – Chicago; **Lampson Li**, Tianjin Economic Development Area; **Glenn Peñaranda**, Philippine Trade and Investment Center; **Miguel Leaman Rivas**, Pro-Mexico U.S.A. Trade Office. 1:00 – 4:00 p.m., Under 55 Café, 55 East Monroe Street, Chicago. No charge; advance registration required. For information & registration, please see: <http://mbdagbf03102010.eventbrite.com>.
- Mar. 10 ***MBDA INTERNATIONAL DAY (PART #2): MULTI-CULTURAL BUSINESS NETWORKING RECEPTION.*** Event sponsored by the Minority Business Development Agency, U.S. Department of Commerce. 5:30 – 8:00 p.m., The Joynt Chicago – Jazz Club, 650 North Dearborn Street, Chicago. No charge; cash bar; advance registration required. For information & registration, please see: <http://mbdamce03102010.eventbrite.com>.
- Mar. 10 ***IRELAND'S ECONOMY AND THE DEATH OF THE CELTIC TIGER.*** Presentation and discussion sponsored by The Chicago Council on Global Affairs. Presentation by **Fintan O'Toole**, Columnist and Critic, *Irish Times*. 5:30 p.m., The Chicago Club, 81 East Van Buren Street, Chicago. CCGA Members - \$20; Non-members - \$30. For information & registration, please see: www.thechicagocouncil.org/chicago_council_event_corporate_detail.php?eventid=2195.
- Mar. 11 ***HOW TO DEVELOP AN EXPORT MANAGEMENT AND COMPLIANCE PROGRAM.*** Seminar sponsored by the: Bureau of Industry & Security (BIS), U.S. Department of Commerce; U.S. Commercial Service Chicago; Illinois District Export Council. BIS speakers will focus on industry best practices of effective export management and compliance programs for companies whose products are subject to U.S. export controls. 8:30 a.m. – 4:30 p.m., Embassy Suites Chicago – O'Hare, 5500 North River Road, Rosemont, IL. Fee: \$250 (\$225 if taken in conjunction with the March 9-10 “Complying with U.S. Export Controls” seminar). Registration deadline: **March 1**. For information & registration, please see: www.buyusa.gov/midwest/315.html.
- Mar. 11 ***CONNECTIVITY: DRIVING COMMERCIAL VELOCITY.*** Global Leaders Luncheon sponsored by The Executives' Club of Chicago. Presentation by **Randall Stephenson**, Chairman, Chief Executive Officer & President, AT&T. 11:45 a.m., The Fairmont Chicago, 200 North Columbus Drive, Chicago. ECC Members - \$57.50; Non-members - \$78.50. For information & registration, please see: www.executivesclub.org/PROGRAMS/CurrentSeasonPrograms/tabid/88/Default.aspx.
- Mar. 11 ***COMMODITY JURISDICTION AND EXPORT CLASSIFICATION: WHICH AGENCY CONTROLS YOUR EXPORTS?*** Webinar, sponsored by Sandler, Travis & Rosenberg, P.A., will discuss the different agencies with control over U.S. exports and present practical information on how to determine the appropriate jurisdiction including submitting Commodity Classification Requests to the Bureau of Industry and Security and Commodity Jurisdiction requests to the Directorate of Defense Trade Controls. Presentation by **Donna Bade**, Manager, STR, Chicago. 12:00 – 1:00 p.m. CST. Fee: \$75. For information & registration, please see: www.strtrade.com/Seminars/Seminar_Reg.aspx?id=1079.
- Mar. 11 ***SUBURBAN MEISHI (BUSINESS CARD) EXCHANGE.*** Networking event sponsored by the Young Professionals Committee of the Japan America Society of Chicago. 6:30 – 9:00 p.m., Stonewood AleHouse, 601 Mall Drive, Schaumburg, IL. JASC Members - \$20; Non-members - \$30. For information & registration, please see: www.jaschicago.org/en/events/default.aspx?eventid=112.

- Mar. 15 - ***STATE OF ILLINOIS TRADE MISSION TO NIGERIA AND CAMEROON.*** The Office of Trade and Investment of the Illinois Department of Commerce & Economic Opportunity will be leading a trade mission to Lagos, Nigeria and Douala, Cameroon. The purpose of the mission is to encourage bilateral trade and investment opportunities and to facilitate business development between Illinois firms and their counterparts in Nigeria and Cameroon. Targeted sectors include: Transportation Equipment; Construction; Machinery; Agricultural Equipment and Products. For further information, please call Sam Ntum at 312/814-8480.
- Mar. 15 - ***EXECUTIVE TRADE MISSION TO THE DOMINICAN REPUBLIC AND JAMAICA.*** Mission, sponsored by the U.S. Commercial Service, will open doors for U.S. firms seeking to enter or expand their presence in the Caribbean. Led by a senior Commerce Department official, this mission offers a timely way for U.S. firms to gain first-hand market information, access to government decision-makers, and one-on-one meetings with pre-screened business contacts, including potential agents, distributors and partners. For further information, please e-mail: lesa.forbes@mail.doc.gov.
- Mar. 15 ***TRADE WINDS 2010: EXPORTING TO NORTH AMERICA/CARIBBEAN – BEST PROSPECTS.*** Webinar, sponsored by the U.S. Commercial Service, will address best prospects for U.S. exporters in: Canada, Dominican Republic, Jamaica, Mexico, and Trinidad & Tobago. 10:00 – 11:00 a.m., CST. Fee: \$45. For information & registration, please see: <https://emenuapps.ita.doc.gov/ePublic/newWebinarRegistration.jsp?SmartCode=0Q16>.
- Mar. 16 ***BUYING INTO CHINA AS A MARKET.*** Panel discussion sponsored by the Association for Corporate Growth Chicago. Panelists include: **Stephen M. Chipman**, CEO, Grant Thornton LLP; **Michael J. Fieweger**, Partner, Baker & McKenzie LLP; **Harry D. Schulman**, Operating Partner, Baird Capital Partners. 4:00 – 7:30 p.m., The Standard Club, 320 South Plymouth Court, Chicago. ACG Members - \$38 (by March 12; \$45 thereafter); Non-members - \$48 (by March 12; \$55 thereafter). For information & registration, e-mail: networking@acgchicago.com, or see: www.acgchicago.com.
- Mar. 16 ***FEEDING THE WORLD WITH MODERN AGRICULTURE.*** Panel discussion sponsored by The Chicago Farmers. Panelists include: **Doug Schemmer**, Monsanto Company; **Jamie Willrett**, Livestock Farmer; **Dr. Floyd McKeith**, Professor, Department of Animal Sciences, University of Illinois. 5:30 – 8:00 p.m., Northern Illinois University, 1120 East Diehl Road, Naperville, IL. Fee: \$25 – in advance; \$35 – at the door. For information & registration, please see: www.chicagofarmers.org/MeetingRegister.asp, or call: 312/388-3276.
- Mar. 17 ***MULTICULTURAL MARKETING.*** Round-table discussion sponsored by BENNU Legal Services. Presentation, by **Andrew Sagartz**, Executive Director, BENNU Legal Services. 7:30 – 9:00 a.m., BENNU Legal Services, 28835 North Herky Drive, Suite 104, Lake Bluff, IL. Fee: \$10; advanced registration appreciated. For information & registration, please call Beth Parsons at 847/478-8200; e-mail: bparsons@bennulegal.org.
- Mar. 17 ***DOING BUSINESS IN CHINA: HOW TO PROTECT YOUR INTERESTS IN DOING BUSINESS IN CHINA.*** Roundtable breakfast seminar sponsored by the Chicagoland Chamber of Commerce and HJM Asia Law & Co. LLC. Presentation by **Caroline Berube**, Managing Partner, HJM Asia Law & Co., Guangzhou. 8:00 – 10:00 a.m., 200 East Randolph Street, Suite 2200, Chicago. CCC Members - \$20; Non-members - \$30. Advance registration required by March 15. For information & registration, please call Shufen Zhao at 312/494-6784, or e-mail: szhao@chicagolandchamber.org.
- Mar. 17 ***EXPORTING MADE EASIER: CAN'T MAKE SENSE OF EXPORT CLASSIFICATION NUMBERS? LEARN ABOUT THE HARMONIZED SYSTEM AND THE GENERAL RULES OF INTERPRETATION FOR SUCCESSFUL EXPORT TRANSACTIONS – AN ADVANCED PRODUCT CLASSIFICATION (HS) WITH EXAMPLES.*** Fifth of six webinars sponsored by the U.S. Commercial Service St. Louis and PNC. Learn the structure and logic of the harmonized system as well as how to follow the “General Rules of Interpretation.” 10:00 – 11:15 a.m. CST. Fee: \$40. For information & registration, please see: www.buyusa.gov/stlouis/events.html.

- Mar. 17 ***CHINA SOURCING CONTRACTS: MAXIMIZE YOUR PROFITS & MINIMIZE YOUR RISKS.*** Luncheon program sponsored by the International Trade Association of Greater Chicago in collaboration with the International & Immigration Section of the Illinois State Bar Association. Presentations by **Caroline Berube**, Principal, HJM Asia Law & Co. LLC and **Michelle J. Rozovics**, Principal, Rozovics Law Firm LLC. 11:45 a.m. – 2:00 p.m., Rosewood Restaurant, 9421 West Higgins Road, Rosemont, IL. Members of sponsoring organizations - \$35; Non-members - \$45. For information & registration, please e-mail rsvp@itagc.org; call: 773/725-1106; or see: www.itagc.org/docs/ITAGC_Calendar_2440.pdf.
- Mar. 17 ***STAMMTISCH.*** Networking event sponsored by the Young Executives' Committee of the German American Chamber of Commerce of the Midwest. 6:00 p.m., The Berghoff, 17 West Adams Street, Chicago. No charge; no RSVP required. For information, please call 312/644-2662.
- Mar. 17 ***BASICS OF EXPORT-IMPORT BUSINESS.*** Seminar sponsored by the Illinois Small Business Development Center at College of Lake County. Presentation by **Harvey R. Shoemack**, Founder and President, The International Marketing Center, Ltd. 7:10 – 10:00 p.m., College of Lake County – Southlake Campus, 1120 South Milwaukee Avenue, Room R102, Vernon Hills, IL. Fee: \$89. For information & registration, please see: <http://wpdi.clcillinois.edu/sbdc/courses.asp?task=getcourse&id=24066&subj=TBSM>.
- Mar. 18 ***CHICAGO INTERNATIONAL TRADE COMMISSIONERS NETWORKING EVENT.*** Event sponsored by the: Chicago International Trade Commissioners' Association (CITCA); Howrey LLP; Chicagoland Chamber of Commerce. CITCA is a volunteer organization, comprised of 42 members from 36 countries, whose goal is to promote and facilitate the expansion of international trade and business connections between their respective countries and the U.S. Midwest. 5:00 – 8:00 p.m., Howrey LLP, 321 North Clark Street, Suite 3400, Chicago. CCC Members - \$30; Non-members - \$45; advance registration required by COB March 16. For information & registration, please call Shufen Zhao at 312/494-6784, or e-mail: szhao@chicagolandchamber.org.
- Mar. 20 ***IMMIGRATION DEMYSTIFIED.*** Seminar sponsored by BENNU Legal Services. Presentation, by **Andrew Sagartz**, Executive Director, BENNU Legal Services, will focus on the basics of immigration. 10:30 – 11:30 a.m., BENNU Legal Services, 28835 North Herky Drive, Suite 104, Lake Bluff, IL. No charge; advanced registration appreciated. For information & registration, please call Beth Parsons at 847/478-8200; e-mail: bparsons@bennulegal.org.
- Mar. 23 ***EXPORT DOCUMENTATION.*** Seminar sponsored by the International Trade Center, Kaskaskia College. Program covers all aspects of exporting and documentation requirements. 8:30 a.m. – 4:30 p.m., Hilton Garden Inn, 1501 South Neil Street, Champaign, IL. Fee: \$45. For information & registration, please call Francis Smith at 618/545-3429 or e-mail: fsmith@kaskaskia.edu.
- Mar. 23 ***LEARN THE BASICS OF EXPORTING.*** Seminar sponsored by the Illinois International Trade Center, College of DuPage. Presentation by **Luanne Mayorga**, Manager, Illinois International Trade Center, College of DuPage. 9:00 – 11:00 a.m., College of DuPage Lisle Campus, 2525 Cabot Drive, Suite 201, Lisle, IL. Fee: \$40. For information & registration, please call 630/942-2600, or e-mail: mayorga@cod.edu.
- Mar. 23 ***FACILITATING EXPORT SUCCESS: INTERNATIONAL DISTRIBUTION AGREEMENTS.*** Second in a series of four webinars (February 9, April 20, May 18) sponsored by the U.S. Commercial Service and Baker & McKenzie LLP. Presentations by **Joyce Smith** and **Lothar Determann**, Baker & McKenzie. 11:00 a.m. – 12:30 p.m. CDT. Fee: \$75 (\$225 for the series). For information & registration, please see: www.buyusa.gov/ict/webinarseries.html.
- Mar. 23 ***INTERNATIONAL MARKETING.*** Seminar sponsored by the Illinois International Trade Center, College of DuPage. Presentation by **Luanne Mayorga**, Manager, Illinois International Trade Center, College of DuPage. 1:00 – 3:00 p.m., College of DuPage Lisle Campus, 2525 Cabot Drive, Suite 201, Lisle, IL. Fee: \$40. For information & registration, please call 630/942-2600, or e-mail: mayorga@cod.edu.

- Mar. 24 ***EXPORT DOCUMENTATION***. Seminar sponsored by the International Trade Center, Kaskaskia College. Program covers all aspects of exporting and documentation requirements. 8:30 a.m. – 4:30 p.m., Kaskaskia College Greenville Education Center, 209 North 3rd Street, Greenville, IL. Fee: \$45. For information & registration, please call Francis Smith at 618/545-3429 or e-mail: fsmith@kaskaskia.edu.
- Mar. 26 ***ADVANCED HTSUS CLASSIFICATION AND RULING REQUEST STRATEGIES***. Import workshop sponsored by the International Trade Club of Chicago. Presentation by **David G. Forgue**, Barnes, Richardson & Colburn, Chicago. Topics include: *Effective Use of GRI 1; Sets under the Tariff; Parts of General Use; Meaning of Explanatory Notes; Interpreting Rulings; Effective Ruling Requests*. 8:00 – 11:00 a.m., American Management Association, 8655 West Higgins Road, Chicago. ITCC Members - \$65; Non-members - \$85. For information & registration, please see: www.itcc.org, or e-mail: itcc@barnesrichardson.com.
- Mar. 26 - ***THE WORLD ECONOMY: TO THE BRINK AND BACK***. Fortieth Annual Central Illinois World
27 Affairs Conference sponsored by the Peoria Area World Affairs Council. Topics include: *The Pentagon's New Map: U.S. Foreign Policy and the World Economy; Crime, Corruption, and Drug Trafficking: The Impact of Transnational Threats on the Global Economy; Protectionism and Recovery in the World Economy; The European Union's Response to the Global Economic Crisis; The Future of the Global Economy*. Par-A-Dice Hotel and Conference Center, East Peoria, IL. Fees: vary. For information & registration, please call 309/677-2454, or see: <http://artstix.artspartners.net/eventperformances.asp?evt=135>.
- Mar. 31 ***EXPORTING MADE EASIER: HOW CAN CREDIT AVAILABILITY BOOST SALES FOR YOUR COMPANY? LEARN HOW THE U.S. EXPORT-IMPORT BANK AND THE SMALL BUSINESS ADMINISTRATION CAN HELP YOU OFFER ATTRACTIVE FINANCING FOR YOUR INTERNATIONAL CUSTOMERS***. Last of six webinars sponsored by the U.S. Commercial Service St. Louis and PNC. Learn how export credit insurance can be used as a marketing tool for export sales and how to use credit insurance in your export marketing strategy. 10:00 – 11:15 a.m. CST. Fee: \$40. For information & registration, please see: www.buyusa.gov/stlouis/events.html.
- Apr. 7 ***INTELLECTUAL PROPERTY PROTECTION ISN'T JUST FOR MUSICIANS ANYMORE***. Executive Forum sponsored by the Midwest Global Trade Association. Presentation by **John M. Peterson**, Attorney, Neville Peterson LLP. 2:30 – 6:00 p.m., Sofitel Minneapolis, 5601 West 78th Street, Bloomington, MN. MGTA Members - \$30; Non-members - \$40. For information & registration, please see: <http://mgta.org/cde.cfm?event=292040>.
- Apr. 8 ***INTRODUCTION TO ITAR (INTERNATIONAL TRAFFIC IN ARMS REGULATIONS)***. Program, sponsored by Allocca Enterprises, Inc., in cooperation with the U.S. Commercial Service – Rockford, will help you understand what ITAR is and how it may govern your defense-related exports. Presentation by **Robert P. Imbriani**, Vice President of Corporate Development, Team Worldwide. 9:00 a.m. – 4:00 p.m., EIGERlab, 605 Fulton Avenue, Rockford, IL. Fee: \$425 by March 31; \$475 thereafter. For information & registration, call Patrick Hope at 815/316-2380; e-mail: patrick.hope@mail.doc.gov; or see: www.alloccaenterprises.com.
- Apr. 11 - ***GREEN INDUSTRIES TRADE MISSION TO EUROPE***. FedEx and the U.S. Commercial Service
16 are collaborating to help U.S. businesses expand internationally in this thriving market. The mission is designed to help delegates: assess the business climate in selected European countries; become better informed on market-entry strategies and EU Product Certification and Standards; identify potential business partners through private one-on-one meetings with prescreened candidates; engage with industry and government leaders in Europe. Fee: \$1,500. For information, please see: www.fedex.com/international/uscs/greentmmain.html.

- Apr. 12 - ***ILLINOIS TRADE MISSION TO EXPOMIN 2010, SANTIAGO, CHILE.*** The Office of Trade & Investment (OTI) of the Illinois Department of Commerce & Economic Opportunity is leading a trade mission to EXPOMIN 2010, the world's most prestigious trade show for the mining industry. The Illinois mission will consist of six Illinois export-ready companies in the fields of: mining; drilling; mining equipment; mineral processing; automation and control; environment and safety; foundries; fluid transport and handling; transport equipment; motors; lubricants. OTI will provide financial assistance to participating companies to pay for booth space, furniture, logistical support, translation of promotional materials, and interpreter services. Companies will be accepted on a first-come, first-served basis. For further information, please call Enrico Doggett at 312/814-7295, or e-mail: enrico.doggett@illinois.gov.
- Apr. 12 - ***SIXTH ANNUAL BUSINESS MISSION TO MEXICO CITY.*** Led by the United States-Mexico Chamber of Commerce, this is one of very few business missions the Mexican government agrees to receive. The delegation will meet with high level government officials and private business organizations to openly discuss the future of U.S.-Mexico relations and how the Mexican government can better assist companies doing business in Mexico. Fee: \$800. For information, please e-mail: blanca.berthier@usmcoc.org.
- Apr. 14 - ***TRADE MISSION TO CHINA.*** Sponsored by U.S.-China Brand Group, this mission will visit Hong Kong, Guangzhou, Xiamen, Hangzhou, Shauxin, Wenzhou, Xian, and Beijing. It will provide U.S. companies/professionals great opportunities to introduce investment projects and financial returns to potential Chinese investors. Fee: \$5,800. For information & registration, please call Kevin Mao at 847/465-8995; e-mail: kevin@us-chinabrand.com; or see: www.us-chinabrand.com/index.php?q=market-opportunity.
- Apr. 20 - ***FOOD AND HOTEL ASIA 2010 (SINGAPORE).*** The Office of Trade & Investment, Illinois Department of Commerce & Economic Opportunity, invites Illinois food equipment and technology companies to participate and/or display products/promotional materials free of charge. This is Asia's largest food and food equipment trade event with 2,800 international exhibitors from 70 countries and regions. Participation deadline is **March 15**. For further information, please contact Kitty Leung at: kittyl@illinoishongkong.org.hk.
- Apr. 20 ***FACILITATING EXPORT SUCCESS: FOREIGN INCORPORATIONS TO SUPPORT U.S. EXPORTS.*** Third in a series of four webinars (February 9, March 23, May 18) sponsored by the U.S. Commercial Service and Baker & McKenzie LLP. Presentations by **Peter Denwood** and **Irina Shestakova**, Baker & McKenzie. 11:00 a.m. – 12:30 p.m. CDT. Fee: \$75 (\$225 for the series). For information & registration, please see: www.buyusa.gov/ict/webinarseries.html.
- Apr. 20 ***U.S.-CHINA RELATIONS IN 2010: MYTHS, REALITIES, AND DILEMMAS.*** Program sponsored by The Chicago Council on Global Affairs and the University of Chicago Center for East Asian Studies. Presentation by **Kenneth G. Lieberthal**, Director, John L. Thornton China Center and Senior Fellow, Foreign Policy and Global Economy and Development, The Brookings Institution. 5:30 – 7:15 p.m., The Chicago Club, 81 East Van Buren Street, Chicago. CCGA Members - \$20; Non-members - \$30. For information & registration, please see: www.thechicagocouncil.org/chicago_council_event_corporate_detail.php?eventid=2189.
- Apr. 21 - ***GO GLOBAL III – GPS (GLOBAL PARTNERSHIPS = SUCCESS).*** Event sponsored by: Go Global/Rockford Area Economic Development Council; US Bank; RSM McGladrey; SupplyCore; Greater Rockford Airport Authority; and others. Topics include: *American Competitiveness, Jobs and Trade: How FTZs Can Help; Customs; Insurance & Bonds; Branding for Growth through Acquisitions; 10+2 Update; Global Economy: Negotiating a New Social Contract; Export Compliance & Import ISF; IPR Infringement; ITAR, Commercial & Defense; Foreign Exchange Hedging; International Aerospace Clusters; Growing Asian Markets; International Banking Basics; Import & Export Logistics; Marketing Strategies for Global Opportunities; Communicating across Cultures.* Clock Tower Resort & Conference Center, 7801 East State Street, Rockford, IL. Fee: \$125. For information & registration, please see: www.goglobalrockford.com/default.asp.

- Apr. 23 ***A LUNCHEON WITH THE AMBASSADOR OF JAPAN TO THE UNITED STATES.*** Program **CANCELED** Chicago Council on Global Affairs; Underwriters Laboratories; Consulate General America Society of Chicago; University of Chicago Center for East Asian Studies. Presentation by **His Excellency Ichiro Fujisaki**, Ambassador of Japan to the United States. 12:00 – 1:45 p.m., The Chicago Club, 81 East Van Buren Street, Chicago. Members of sponsoring organizations - \$45; Non-members - \$55. For information & registration, please see: www.thechicagocouncil.org/chicago_council_event_corporate_detail.php?eventid=2178.
- Apr. 26 ***BEYOND LISBON: THE FUTURE OF EUROPE.*** Program sponsored by The Chicago Council on Global Affairs. Presentation by **José María Aznar**, former Prime Minister of Spain. 5:30 – 7:15 p.m., The Chicago Club, 81 East Van Buren Street, Chicago. CCGA Members - \$20; Non-members - \$30. For information & registration, please see: www.thechicagocouncil.org/chicago_council_event_corporate_detail.php?eventid=2202.
- Apr. 27 ***IMMIGRATION DEMYSTIFIED.*** Seminar sponsored by BENNU Legal Services. Presentation, by **Andrew Sagartz**, Executive Director, BENNU Legal Services, will focus on the basics of immigration. 6:00 – 7:00 p.m., BENNU Legal Services, 28835 North Herky Drive, Suite 104, Lake Bluff, IL. No charge; advanced registration appreciated. For information & registration, please call Beth Parsons at 847/478-8200; e-mail: bparsons@bennulegal.org.
- Apr. 27 ***THE IMPORTANCE OF BUILDING INTERNATIONAL DIPLOMACY SKILLS.*** Program sponsored by the: Young Professionals of The Chicago Council on Global Affairs; International Visitors Center of Chicago; Committee on International Affairs for Public Policy; American-Southeast Europe Chamber of Commerce. Presentation by **Cari E. Guittard**, Executive Director, Business for Diplomatic Action. 6:00 – 8:00 p.m., Baker & McKenzie, 130 East Randolph Street, Chicago. Members of sponsoring organizations - \$15; Non-members - \$20. For information & registration, please see: www.thechicagocouncil.org/chicago_council_event_corporate_detail.php?eventid=2183.
- May 3 - ***FULFILLING THE PROMISE: HEAL, FUEL, FEED THE WORLD.*** 2010 BIO International Convention sponsored by the Biotechnology Industry Organization. This is the largest global event for the biotechnology industry. It attracts the biggest names in biotech, offers key networking and partnering opportunities, and provides insights and inspiration on the major trends affecting the industry. The event features keynotes and sessions from key policymakers, scientists, CEOs, and celebrities. The Convention also features the BIO Business Forum (one-on-one partnering), hundreds of sessions covering biotech trends, policy issues and technological innovations, and the world's largest biotechnology exhibition. Presidents **Bill Clinton** and **George W. Bush** will discuss issues relating to both foreign and domestic policy, and other topics. McCormick Place, Chicago. Early bird registration ends **March 11**. Fees vary. For information & registration, please see: <http://convention.bio.org/register/>.
- May 5 - ***BANK STRUCTURE AND COMPETITION.*** 46th Annual Conference sponsored by the Federal Reserve Bank of Chicago. Keynote Speakers: **Ben S. Bernanke**, Chairman, Board of Governors of the Federal Reserve System; **Phil Gramm**, Vice Chairman, UBS Investment Bank and Former Chairman, Committee on Banking, Housing and Urban Affairs, U.S. Senate; **Alan Greenspan**, President, Greenspan Associates LLC and Former Chairman, Board of Governors of the Federal Reserve System. Other speakers include: **Austan Goolsbee**, Member, President's Council of Economic Advisers and Chief Economist, President's Economic Recovery Advisory Board; **Rodrigo Rato**, Chairman, Caja Madrid Savings Bank and Former Spanish Economy Minister and Managing Director, International Monetary Fund; **Angela Maddaloni** and **José-Luis Peydró**, European Central Bank; **Kaspar Roszbach**, Sveriges Riksbank; **Cem Demiroğlu**, Koç University. InterContinental Hotel, 505 North Michigan Avenue, Chicago. Fee: \$450. For information & registration, please see: www.chicagofed.org/webpages/events/2010/bank_structure_conference.cfm.

- May 5 - ***STATE OF ILLINOIS TRADE MISSION TO IFAT CHINA + EPTEE + CWS 2010 (SHANGHAI)***
7 The Office of Trade & Investment (OTI) of the Illinois Department of Commerce & Economic Opportunity is leading a trade mission to the largest environmental expo in Asia covering the following sectors: Water & Sewage; Refuse Disposal & Recycling; Flue-gas Scrubbing and Air; Natural Energy Sources; Decontamination of Old Sites; Public Cleansing; Measurement, Control and Laboratory Technology; Services; Education & Research. The Illinois mission will consist of 6-8 companies in these sectors. OTI will provide assistance in matchmaking, logistical support, translation of promotional materials, and interpreter services. Companies will be accepted on a first-come, first-served basis. For information, please call Zhigang Ren at 312/814-2335 or e-mail: zhigang.ren@illinois.gov.
- May 16 - ***CLEAN ENERGY MISSION (HONG KONG, SHANGHAI, BEIJING, JAKARTA)***. First Obama
25 Administration Cabinet-level trade mission, sponsored by the U.S. Department of Commerce. Led by Commerce Secretary **Gary Locke**, this mission will promote exports of leading U.S. green technologies to these potentially lucrative markets. Applications are being accepted from qualified U.S. companies that are: competitive in the energy sector; committed to a long-term role in Asia; already doing business in China and/or Indonesia, or are involved in major project procurement in these countries; interested in addressing common obstacles to trade in these markets. Application deadline: **March 12**. For information, please see: www.trade.gov/cleanenergymission, or e-mail: cleanenergymission@doc.gov.
- May 18 ***FACILITATING EXPORT SUCCESS: INTERNATIONAL LABOR, EMPLOYMENT, AND IMMIGRATION***. Last in a series of four webinars (February 9, March 23, April 20) sponsored by the U.S. Commercial Service and Baker & McKenzie LLP. Presentations by **Susan Eandi**, **Ute Krudewagen** and **Matt Schulz**, Baker & McKenzie. 11:00 a.m. – 12:30 p.m. CDT. Fee: \$75 (\$225 for the series). For information & registration, please see: www.buyusa.gov/ict/webinarseries.html.
- May 22 - ***EXPERIENCE BRAZIL: SAMBA, SOCCER, AND SÃO PAULO***. Study trip to São Paulo sponsored
30 by the Global Business Studies Program at Oakton Community College. Explore Brazil from an international business perspective. Lectures and discussions with business leaders, government officials, and local organizations will enable participants to learn about business practices within Brazil and Latin America. Fee: \$3,700, includes: airfare and hotel; most meals; entrance fees; ground transportation. Registration deadline: **March 15**. For information & registration, please e-mail: lzingaro@oakton.edu.
- May 23 - ***FTZs – THE KEY TO EXPORTS***. 24th Spring Seminar sponsored by the National Association of
24 Foreign-Trade Zones. Westin Michigan Avenue Chicago, 909 North Michigan Avenue, Chicago. NAFTAZ Members - \$425 by April 23 (\$475 thereafter); Non-members - \$625 by April 23 (\$675 thereafter). For information & registration, please see: http://naftz.org/index_events.php/events/55.
- May 25 - ***AGRICULTURAL EQUIPMENT TRADE MISSION TO NIGERIA***. Event, sponsored by the U.S.
26 Commercial Service, will introduce U.S. companies to distributors, buyers, joint venture partners, business owners, and government officials. There will be pre-travel briefings, a networking reception, pre-screened meetings, and webinars on Nigeria. For further information, please e-mail: timothy.cannon@mail.doc.gov.
- June 5 - ***EXECUTIVE-LED TRADE MISSION TO SAUDI ARABIA (RIYADH & JEDDAH) AND QATAR***
10 ***(DOHA)***. Mission, led by the U.S. Department of Commerce, will focus on two important public health issues: patient healthcare and water & waste management. Rapidly-growing economies, strong ties with the U.S., and major public health needs put the Gulf Region among the world's most promising markets for U.S. suppliers. Application deadline: **March 31**. For further information, see: www.export.gov/mepublichealthmission/index.asp, or e-mail: mepublichealth@trade.gov.

- June 10 ***C-TPAT CERTIFICATION TRAINING.*** Workshop, sponsored by The World Academy, offers an in depth analysis of the Customs Trade Partnership Against Terrorism program that will provide current and immediate answers to the industries' most often asked questions pertaining to the program, application and validation process. 9:00 a.m. – 5:00 p.m., Chicago. Fee: \$595. For information & registration, see: www.theworldacademy.com/c-tpat%20certification2007.shtml.
- June 11 ***INCOTERMS AND RELATED GLOBAL TRADE ISSUES.*** Class, sponsored by The World Academy, addresses the proper use of INCOTERMS relating to export and import transactions. 8:30 a.m. – 5:00 p.m., Chicago. Fee: \$595. For information & registration, please see: www.theworldacademy.com/incoterms.shtml.
- June 22 ***DRAWBACK.*** Workshop sponsored by The World Academy. Topics include: *Manufacturing Drawback; Unused Merchandise Drawback; Rejected Merchandise Drawback; NAFTA Drawback; Preparing Drawback Documents; Processing of Drawback Claims; Commercial Interchangeability.* Presentations by **Brenda L. Sweetman**, Vice President, Compliance Consultants, and **Michael Kerlen**, Vice President, Comstock & Theakston, Inc. 9:00 a.m. – 5:00 p.m., Chicago. Fee: \$595. For information & registration, please see: www.theworldacademy.com/drawback.shtml.
- June 26 - July 12 ***CHINESE LANGUAGE AND CULTURE TOTAL IMMERSION PROGRAM.*** Trip to China organized by the Chicago Chinese Cultural Institute. This 15-day Chinese language and culture total immersion program features intensive language and cultural classes taught by experienced language teachers at the China Academy of Arts in Hangzhou. All levels of Chinese language proficiency are welcome. The trip also includes a visit to the Shanghai World Expo and guided tours of major attractions in Shanghai and Hangzhou. For further information, contact Z.J. Tong at 312/842-1988; e-mail: tong@chicagocci.com; or see: www.chicagocci.com.
- Sep. 17 - 19 ***ITALIAN EXPO 2010: TOUR ITALY WITHOUT THE JET LAG.*** Fourth edition, organized by the Italian American Chamber of Commerce Midwest under the auspices of the Office of the Consul General of Italy in Chicago. The Expo showcases the best of Italian food, wine, tourism, design, fashion, art, culture and entertainment. This is a unique platform for exhibitors and sponsors from Italy and the U.S. to promote their companies, create international business relationships, and sell their products to their target audience. For further information, please contact Gina Shermetaro at 312/553-9137, or e-mail: gina@italianexpo.us.

About the Sponsoring Organizations...

Founded in December 1977, **The International Trade Association of Greater Chicago (ITA/GC)** was incorporated in January 1979 as an Illinois not-for-profit, voluntary business association dedicated to promoting international commerce in all its forms by providing a forum for the exchange of practical information and insight within the international business community. Annual membership dues are: Individual - \$150; Consular/Diplomatic - \$75 (up to 3 members); Academic/Faculty - \$200 (up to 8 designated faculty members); Student from a participating academic institution - \$25; Regular student - \$50; Associate/Non-resident (more than 150 miles from O'Hare International Airport) - \$50; Retired/Job Transition - \$50; Corporate (up to 8 designated members) - \$300. For a Membership Application, please call 773/725-1106; e-mail: info@itagc.org; or visit: www.itagc.org.

The **Office of Trade and Investment (OTI) of the Illinois Department of Commerce and Economic Opportunity (DCEO)** is the State of Illinois' lead international advocate in promoting job retention and creation in Illinois through International Trade and Investment. The OTI motto of offering assistance to the business community by being "State Focused – Globally Connected" is accomplished through a three-tier international network consisting of: International Trade/NAFTA Opportunity Centers regionally located throughout Illinois to provide local export training; Statewide counseling and assistance provided through the OTI Chicago headquarters' staff; and foreign State of Illinois Regional Trade Offices providing in-country assistance for Illinois businesses. To contact the OTI of DCEO, please call 312/814-2828 or visit: www.illinoisbiz.biz/bus/ito/index.html.

The **U.S. Export Assistance Center Chicago** is part of the Commercial Service of the U.S. Department of Commerce and is committed to assisting U.S. firms in realizing their export potential. We do this by providing expert counseling and advice, information on markets abroad, international contacts and advocacy services. The U.S. Export Assistance Centers in Chicago, Peoria, Libertyville and Rockford are part of the Commercial Service of the U.S. Department of Commerce. Around the world, the 1,400 men and women of the Commercial Service promote and protect U.S. business interests abroad. The Export Assistance Centers throughout the United States offer a full range of export programs and services under one roof. Here in Chicago, we are co-located with the Small Business Administration and the U.S. Export-Import Bank to provide export financing assistance to companies in Illinois and throughout the Midwest. To contact the U.S. Export Assistance Center, please call 312/353-8040 or visit: www.buyusa.gov/uppermidwest.

Comprised of 28 volunteers appointed by the U.S. Secretary of Commerce, the **Illinois District Export Council** supports, assists and advises the U.S. Commercial Service Chicago in its mission to increase the exports of the United States. For further information, please e-mail: info@illinoisdec.org.