# **Certificates of Origin**

# **Doing it Electronic**

### **Carman Rossi**

### **Presentation Focus**

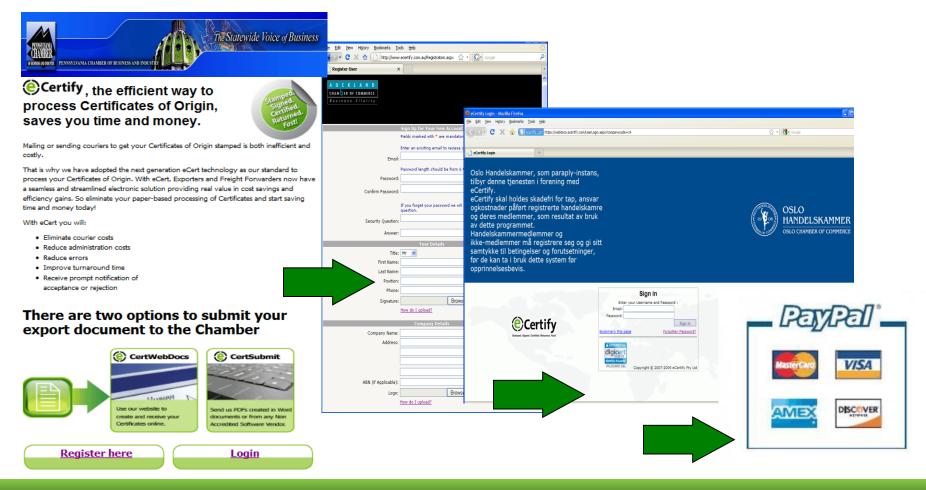
- How eCertify works
- Global solution
- Global Challenges





# **How eCertify Works**

Internet changes everything 365 x 24 x 7



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(e)Certify

# **How eCertify Works**

## 1. Exporter

- Multiple registrations
- Single login
- process own COO

### 2. Freight Forwarder

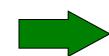
- Registers their Exporters
- Processes for Exporters

	Register my company			
Company Name:		*		
Country:	Choose a Country 🔻	*		
	/			
Street Address:		*		
City:		*		
	· · · · · · · · · · · · · · · · · · ·	1		
ZIP / Postal code:		*		
Company Phone:		*		
Company Fax:		ĺ		
Company Email:		*		
Company Description:		í		
Timozona				
ninezone:	Choose a Timezone			
	<u> </u>			
	I am an Exporter			
🔍 I am a Freight Forwarder / Agent				
	Create My Log In Deta	ils		
Personal Email 🔅		*		
Confirm Email	:	*		
Password 3		*		
Confirm Password		*		
Security Question	Choose a question			

Certify

# **How eCertify Works**

#### WebDocs

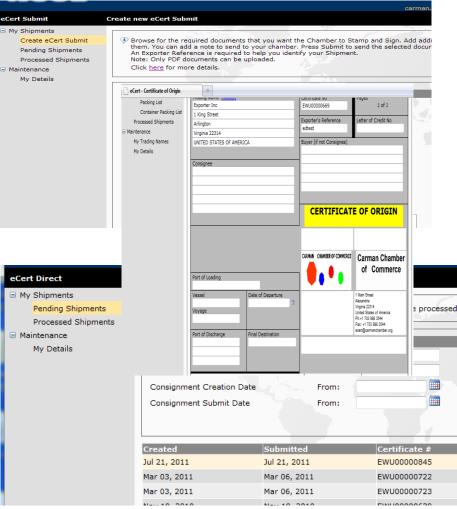


- On line access to create:
  - COO, CI and PL
- Add other documents as PDF
- Submit
  - Off line using WP
  - Submit as PDF

#### Direct

- FF or Exporter Software
- Direct connect to Chamber

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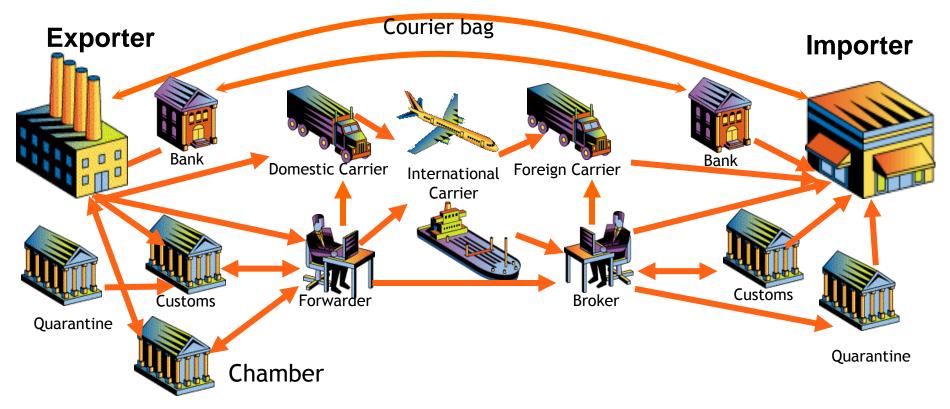
### eCertify - Global





### **Challenges – Cost & Parties**

- Manual COO cost to US exports \$500million per year
- Local/overseas courier costs \$60 to \$150 per shipment



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# **Challenges – What are the Rules?**

#### Chamber

- Appoints Authorised Officer
- Formal Undertaking replaced Notary
- Service to members and non

#### Exporter / Freight Forwarder

- Appoints Authorised Officer
- Formal Undertaking
  - ✓ bound by the Standard Rules
  - ✓ indemnifies Chamber
  - ✓ responsible for declaration
  - ✓ allows direct access to Customs
- Submits signed COO & Invoice



International Certificate of Origin Guidelines



Certify

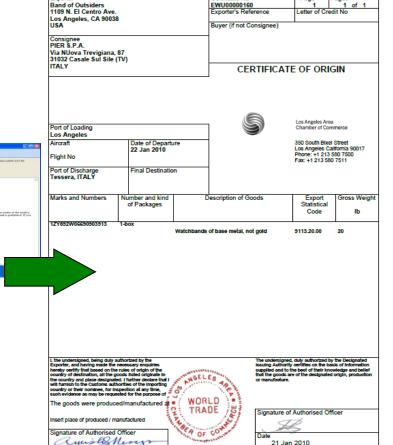
# **Challenges – What are the Rules?**

Incoterms 2010 - Traders

- Exporter and Importer terms
- Provides for electronic documents

#### UCP 600 - Banks

- Rules for Letters of Credit
- Provides for electronic documents

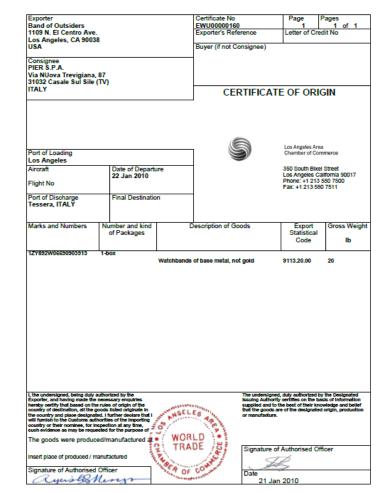


Certificate No

Exporter

# **Challenges – General?**

- Lack of Knowledge
  - COO process
  - Export process
- Who's in Charge
- FTA's
- Embassies & Consulates
- Stamps, seals or embossed
- Wet Signatures
- Fees
- Stamp Lending



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Certify

# eCO – Everyone wins .....

- Eliminates messenger costs

   locally & overseas
- Saves time and money
- eCO arrives before goods
- Streamlines Global supply chain
- Reduces cost to export
- Saves on paper <u>GREEN</u>!





Certify

# www.ecertify.com

Questions?